

The Beyond NLP Practitioner

Professional & Personal Development Programme

March – September 2011

"NLP is one of the most powerful and effective approaches for personal and professional development. This special 20 day Practitioner Training will offer you not only the essential NLP Practitioner models and skills, but also a programme for your personal and professional development that will provide a powerful shift in your ability to lead and manage yourself and others and to get the outcomes you want in every aspect of your life."

Marie Faire

This programme is a full and thorough training in essential Practitioner NLP skills. We take a lot of care in the design of this programme. Our intention for you is that you not only learn the technology of NLP but that you "get it in the muscle".

Our Practitioner will offer you tools for more successful living; to lead the life you want to live. It will provide a step change in your ability to lead from within and influence others.

"I began to believe in my own ability and remove my self created barriers to success"

SB, Chief Executive

We work at multiple levels and give you the training to integrate NLP into your professional and personal life. Besides the in-depth training in NLP skills and techniques this Practitioner is also an integrated coherent professional development programme.

We take a whole systems approach, creating a context where you will live your learning. With a maximum group size of 18, individual and group process becomes the content for applying and developing your NLP skills.

"An amazing learning experience"
CJ, Managing Director

The small group format ensures a high level of personal focus from the trainers and an individually tailored and focused learning experience.

We have a 25 years experience working with NLP. This includes coaching individual executives, working in a variety of contexts with our in-house clients and more than 10 years of training NLP. We have a broad knowledge and experience of many people and organisational development approaches beyond NLP, which provide additional dimensions to our training design and teaching.

Our participants come from the private, public and voluntary sectors. They include directors and senior managers, middle managers, coaches and consultants, working with organisations as diverse as the health service, hotel management, sales, IT, law, accountancy, financial services, housing associations and education.

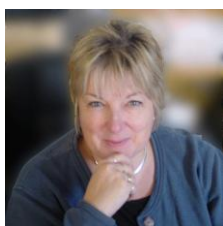
The Content

- Presuppositions of NLP
The basic beliefs and assumptions that underpin success
- Well Formed Outcomes
The framework of questions which ensures ecological, desirable and attainable goals and objectives
- State Management
The ability of an individual to monitor and have influence on their emotional responses to situations
- Rapport
The ability to establish and maintain a level of relationship sufficient to achieve desired outcomes

- **Sensory Acuity**
The ability to notice the subtle changes in behaviour that indicate internal changes in another person
- **Calibration**
- **The ability to notice patterns in behaviour so that changes in intensity can be detected and interpreted**
- **Perceptual Positions**
The different perspectives from which a situation can be viewed to gain more information
- **Representational Systems**
The neurological mechanisms behind the five senses which indicate preferred methods of gathering and processing information
- **Meta Model**
A language model that enables the deeper structure of experience to become more apparent
- **Milton Model**
A model of the influential language patterns used by Milton Erickson to induce an altered trance state
- **Anchors**
The conscious use of stimulus response patterns to affect shifts in experience
- **Sub-modalities**
The ability to notice and adjust the inherent qualities of internal representations
- **Strategies**
The internal sequences of behaviour that are habitually used to achieve an outcome
- **Frames**
The use of setting boundaries on contexts to transmit, make and alter meaning

The Trainers: The Beyond Team with lead trainer Marie Faire

Marie Faire is co-founder and a Director of The Beyond Partnership, and a certified trainer in NLP. She has been running Practitioner and Master Practitioner NLP for many years and has been a consultant, facilitator, conference speaker and trainer for more than twenty five years. Marie has a MA in Management Learning. She has extensive training in humanistic psychology and group dynamics; she has trained in Covey "7 Habits", the Enneagram and is certified in Spiral Dynamics and various psychometric tests including FIRO B and MBTI (Step 1 and 2). She is also a qualified coach supervisor



Other trainers on the programme will be drawn from the certified NLP trainers on the Beyond team, including Paul King, Lucy Hampton, Peter Sedgwick and Lorraine Calland, plus guest trainer Richard Tyler. All are skilled facilitators and trainers with years of NLP experience.

The Training



This training complies with the standards and code of practice established by the Professional Guild of NLP of which The Beyond Partnership is a full member.

MA in NLP & Coaching

As with our other NLP certification courses our Practitioner earns credits towards an MA in NLP & Coaching with the University of Kingston.

Our Commitment

We are rigorous in our standards and integration assessment, and completely committed to supporting you on your learning journey and in developing outstanding (NLP) capability at a personal, interpersonal and group level.

Dates

20 days training, 7 modules over 6 months

1. Fundamentals: 9th-11th March 2011

2. Physiology & Patterns: 6th-8th April 2011

3. Language & Voice: 4th-6th May 2011

4. Internal & External Conflict Resolution:
1st-3rd June 2011

5. Beliefs: 29th June – 1st July 2011

6. Metaphor: 27th-29th July 2011

7. Integration: 8th-9th September 2011

Each day will run from 9.00am to 6.00pm except for the first day of each module which will start at 10.00am and the last day which will end by 4.00 p.m.

Venue

The Castle and Ball, Marlborough, Wiltshire.

Participants find Marlborough an ideal setting for this programme. There is free parking at the hotel and accommodation is available in the hotel (at a special rate) and at various other venues close by.

Fees

If booked by 24th January 2011

£2975 + VAT (£3421.25)

Booking after 24th January 2010

£3225 + VAT (£3708.75)

The fee covers all materials, refreshments and lunch. Individuals can pay by installment, please contact us to discuss a payment plan. (A few discounted places are available under certain circumstances.)

We appreciate that this programme is a significant commitment both in terms of time and money. Please contact us to talk to us and get answers to your questions and so you can make sure this is for you.

To reserve a place and to contact us

Email: info@thebeyondpartnership.co.uk

or Telephone: 01380 859106